## **Greenwashing**

## What measures should we implement to avoid & minimize greenwashing in the green building industry?

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Definition / Benefits	Constraints / Challenges / Barriers
<ul> <li>Definition: False or When a company or organization spends more time and money claiming to be "green" through advertising and marketing than actually implementing business practices that minimize environmental impact. It's whitewashing, but with a green brush.</li> <li>6 type of Greenwashing called Sins: Sin of Hidden Trade-Off: Looking at one single attribute without taking into account other more important attributes that have a greater effect on the environment. Sin of No Proof: Absence of any supporting information. Sin of Vagueness: A claim that is poorly defined or very broad that its true meaning might be misunderstood by consumers. Sin of Irrelevance: Environmental claim that might be truthful however it is not important or unhelpful for consumers. Sin of the Lesser two Evils: Highlighting one element that is not very important to distract consumers from the attributes that are truly harmful for the environment. Sin of Fibbing:</li> </ul>	<ul> <li>Why do companies use Greenwashing?</li> <li>Meet consumer demand for environmentally friendly goods and services.</li> <li>Repair the public perception of a company.</li> <li>To increase the company's profit.</li> <li>This affects:</li> <li>The environment: as consumers will buy products that are actually harming the environment instead of truly environmentally friendly products</li> <li>The users: as they are being laid to! And they stop believing in environmental products/services</li> <li>The businesses: Greenwashing is hurting the reputation of businesses that are truly environmental!</li> </ul>

A claim that is simply false	
<ul> <li>Best Practice / Solutions / Tools</li> <li>How to avoid Greenwashing:</li> <li>Look at further information to understand the entire chain of manufacturing and environmental impact</li> <li>A product should always direct you where to look for more i formation i.e. website</li> <li>If the info is vague than try to look what they mean by eco* or green*</li> <li>Make sure what has been promised or advertised for in initial design has actually been incorporated into the product or building</li> </ul>	<ul> <li>Resources / Local Availability</li> <li>Online websites that helps the user/consumer to verify whether a product is truly environmental: Greenwashingindex.com</li> <li>Check for certified labels on products such as FSC, Energy Star, FAIRTRADE, EPAWaterSenseetc</li> </ul>